



Position: Real Estate Development Manager
Organization: SBP – New Orleans
Reports to: COO and CFO

About SBP

SBP is an award-winning, innovative nonprofit organization that shrinks the time between disaster and recovery. A leader in volunteer-driven, post-disaster rebuilding; SBP educates, advocates and improves the disaster recovery sector so that we can collectively achieve more for communities. With a team of 80+ staff and 240 AmeriCorps members, SBP has rebuilt more than 1,800 homes and strengthened 60+ communities across 17 states and Puerto Rico.

SBP's vision is to embrace constant improvement, community-wide collaboration, and clear benchmarks to reduce human suffering caused by the tolls of delay in recovery. By pairing resilience training with recovery operations, we strive to reduce the need for our rebuilding services over time by increasing preparedness among vulnerable communities.

SBP encourages individuals that are hungry for change and eager to innovate to join our team so that we can change the future of disaster recovery together.

Position Summary:

The Real Estate Development Manager will identify and develop affordable housing and commercial projects – scattered site homes for sale, multifamily rental projects and mixed use properties - in New Orleans, LA, Houston, TX, Puerto Rico and other locations. Responsibilities will include predevelopment, acquisition, financing, and disposition of projects and properties. The Real Estate Development Manager will report to the Chief Operating Officer and Chief Financial Officer. The position requires experience and a proven track record in affordable housing and economic development projects.

Duties & Responsibilities:

- Identify real estate opportunities for affordable housing and commercial development that support SBP's goals and objectives.
- Perform feasibility studies including establishing site selection criteria, financial feasibility and housing market analyses.
- Identify, analyze, and acquire properties for rehabilitation or new construction.
- Develop budgets, operating proformas, proposals and funding applications.
- Facilitate hiring of environmental, architectural, finance and other consultants.
- Coordinate and manage projects through governmental and local approvals processes to obtain all required permits/approvals required for a project.
- Negotiate with hard and soft lenders and equity partners on investment terms and conditions.
- Identify and maintain relationships with current and prospective lenders, investors and other partners.
- Manage the development and sale of single family homes.
- Partner with housing and community development agencies, City, State and local agencies, housing authorities and private sector developers on projects, policy formulation, funding, etc.
- Keep abreast of changes in laws, policies, funding opportunities and HUD regulations related to affordable housing development.

Qualifications:

- Bachelor's degree in public policy, real estate, business or related field. MBA a plus.
- Experience in real estate development and administration and/or HUD regulatory compliance.
- High level of proficiency in real estate laws, development practices, and calculations.
- Excellent knowledge and application of residential and commercial land site selection, site development, and land use zoning processes.
- Familiarity with residential and commercial construction methods.
- Exemplary communications (verbal and written), negotiation and presentation skills.
- Experience managing or coordinating complex real estate transactions and construction projects.
- Experience selling properties.
- Effective prioritizing work in a fast-paced work environment.
- Willingness to travel up to 30% of the time.

- Position is based in New Orleans.

Management & Organizational Responsibilities:

- Complete all activities with a sense of pride and ownership
- Provide direct supervision to AmeriCorps Members
- Demonstrate leadership and accountability in interactions with team members
- Participate in company-wide events, such as meetings and socials
- Display strong commitment to SBP's mission, values and ethos of community service
- Work with Team Leaders and National Staff to arrange fundraising activities and fundraising meetings for senior staff.

Click [Here](#) to Apply

SBP is an equal opportunity employer and adheres to all applicable city, state and federal laws regarding equal employment opportunity and hiring practices.

All qualified applicants will receive consideration for employment without regard to age, race, color, religion, gender, creed, national origin, physical or mental disability, marital status, veteran status, disabled veteran status, or status as a member of any other protected group or activity.

It is the policy of SBP not to discriminate against any individual, person, or group on the basis of disability and the intent of SBP to address any complaints that may arise pursuant to Section 504.